

Message Text

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PAGE 01 LAGOS 11121 060753Z

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LIMITED OFFICIAL USE LAGOS 11121

E.O. 11652: N/A

TAGS: BEXP, BMEP, ELTCIN NI

SUBJECT: MAJOR PROJECTS: RAILWAY DEVELOPMENT

REF: LAGOS 10657

1. ROLF EDHOLM, REGIONAL REPRESENTATIVE OF GENERAL ELECTRIC BASED IN ABIDJAN, INFORMS US THAT HE HAS DISCUSSED PROCUREMENT OF LOCOMOTIVES WITH NIGERIAN RAILWAY CORPORATION.

2. AS REPORTED REFTEL (PARAS. 2 AND 3), AND CONFIRMED BY EDHOLM, PROCUREMENT OF NARROW GAUGE LOCOMOTIVES AND ROLLING STOCK WILL BE MADE AS SOON AS POSSIBLE. EDHOLM REPORTS THAT NRC CURRENTLY IN PROCESS OF WRITING SPECIFICATIONS FOR LOCOMOTIVES AND EXPECTS COMPLETE THEM BY LATE JANUARY OR EARLY FEBRUARY. THEY WILL CALL FOR 30 MAINLINE DIESEL LOCOMOTIVES OF 1800/1900 HORSEPOWER AND CLOSE TO 30 DIESEL SHUNTERS OF 450 HP. GE WILL BE SUBMITTING PREQUALIFICATION DATA IN COMING WEEKS AND EXPECTS TO BID.

3. ACCORDING TO EDHOLM, TOTAL VALUE OF CONTRACT ABOUT \$12 MILLION FOR MAINLINE, AND \$7 MILLION FOR SHUNTING LOCOMOTIVEE. HE PREDICTS GE BID WILL BE 20 PERCENT LOWER THAN COMPETITION. THIS INFORMATION, AND ALL OTHER REFERENCES TO GE THIS MESSAGE, IS OF COURSE PROPRIETARY INFO AND SHOULD BE TREATED AS L.O.U.
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